

frsO Network

Providing the people and services you need,
when you need them.



National Co-op Farm Relief Services - NCFRS

- Founded in 1980
- Umbrella body for all FRS Co-ops in Ireland
- Owned by farmers and member co-ops
- Annual turnover over €100m
- Employs approx. 2,000
- 20+ locations across Ireland
- Under the FRS Network brand



Services FRS provides to Farmers

Relief Milking

Hoofcare

Pregnancy Scanning

Freezebranding

Fencing

Training

Membership Benefit
Scheme
Farm Staff Partnership

Various contracted
services

Farm Management App

FRS Structure Prior 2005:

21 Individual Co-ops across Ireland

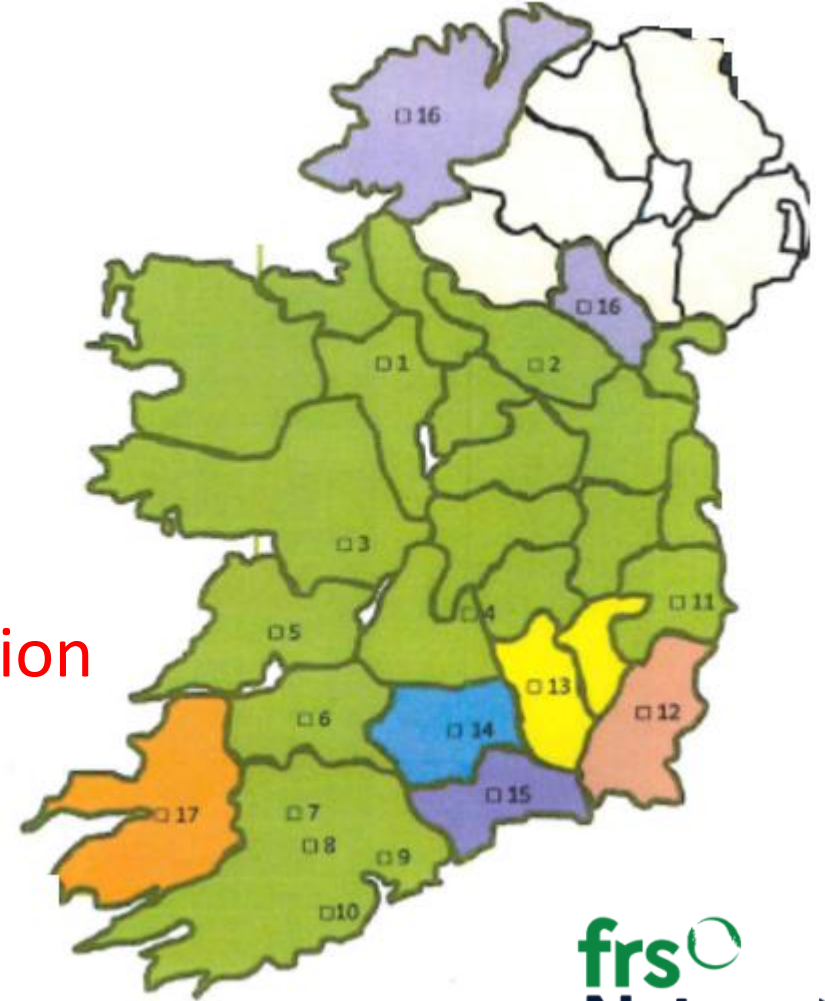


strategy of building
strength through rationalisation

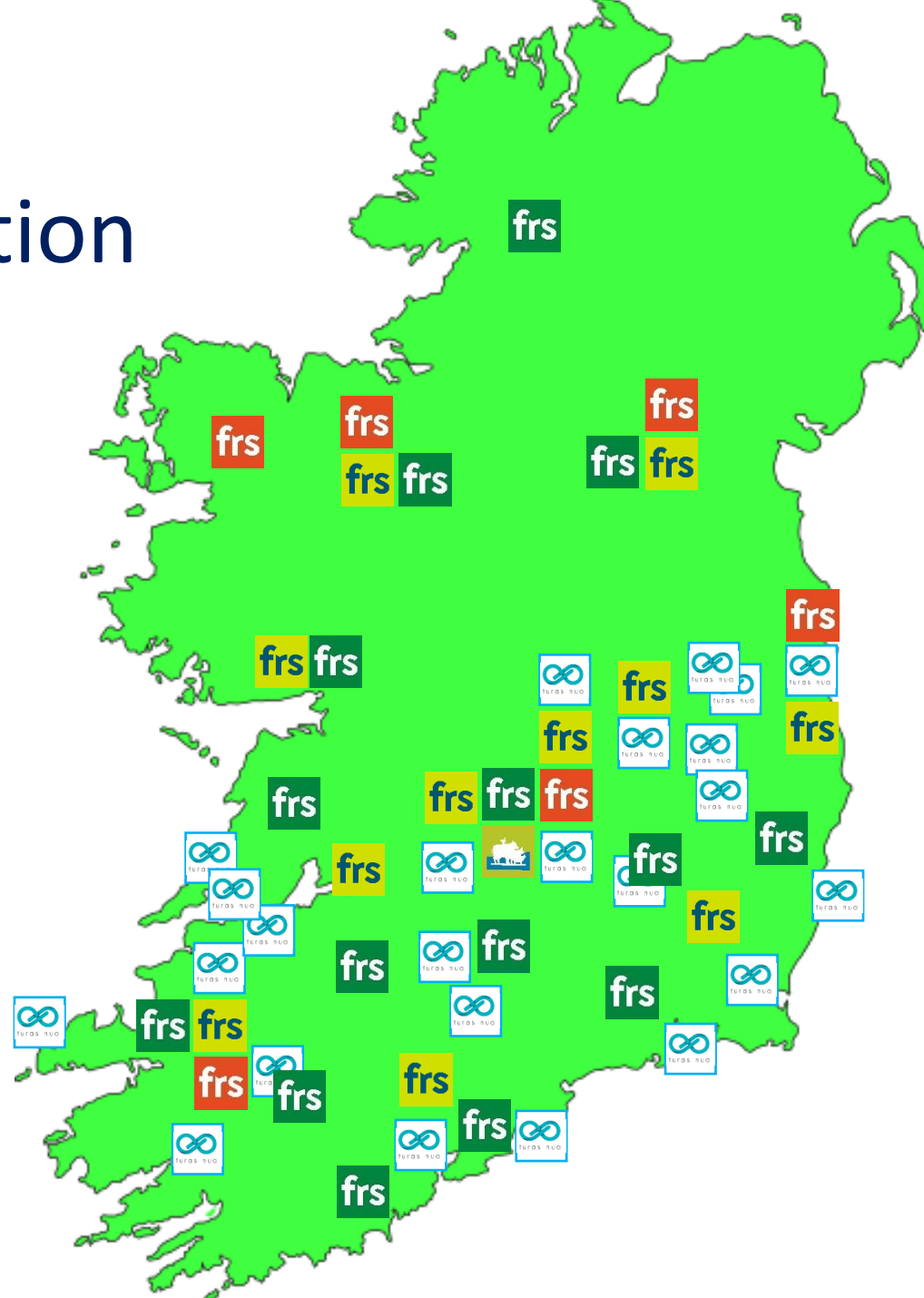
FRS Current Structure:

14 amalgamated into 1

6 remain Independent



FRS Diversification



Benefits of a Collective Approach

Account Services

Central
Purchasing

Marketing

IT

Negotiation &
Representation

Health & Safety

Financial Support
& Grant Aid

National External
Contracts

Training &
Development

Strategic Planning Process



Series of management & board workshops with experts.



Crafted vision, mission, values & board charter.



Managers developed BU strategies & identified shared service requirements.



BU strategies came together to form the overall strategic goals.



Communicated vision, mission & values internally & externally. Strategic doc designed as an active reference.

Values:



Vision:

To sustain, develop & grow the communities we serve through leadership & collaboration with our partners & industry

Mission:

To provide the people & services you need, when you need them

Internal
Collaborations &
Synergy

Leveraging
Capabilities

Staff Retention
& Development

Strategic
Partnerships

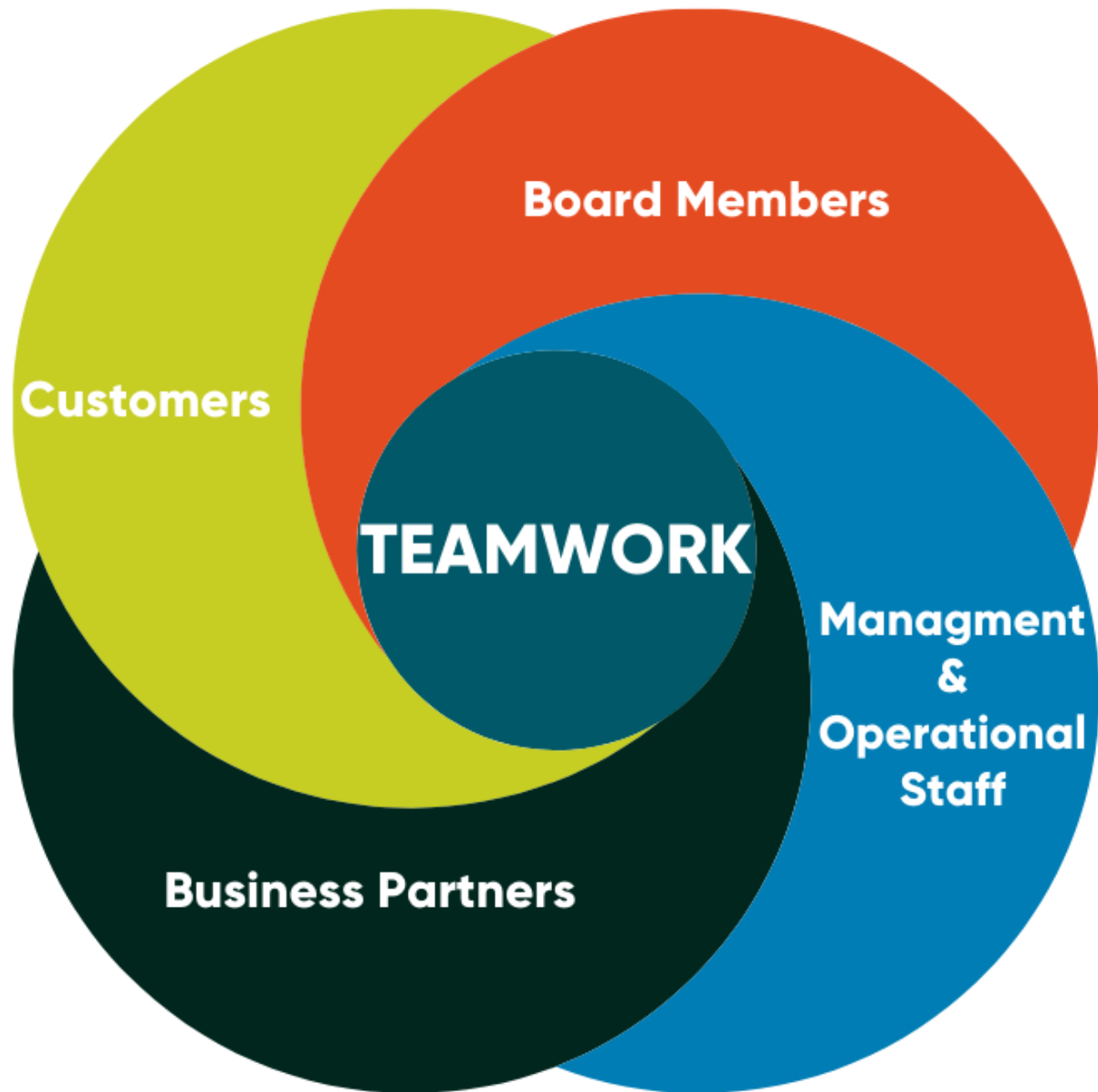
Retaining
Unique Core
Values

Strategic Goals

Role of the board

Working closely with management to provide stewardship, oversight, & effective governance

- Nurture and develop the co-operative ethos and values
- Ensure the vision and strategic plan are fit for purpose
- Provide corporate renewal through continuous improvement and provision of direction
- Ensure Governance is at the forefront
- Hold management to account
- Maintain compliance with legal and financial regulations, including the co-operative rulebook



Book of the History of FRS 'From Farm Relief Services to FRS Network, The Journey Over 40 Years'

Available free at:
www.frsnetwork.ie/frs-network/

Thank you

